

### ENVIRONMENTAL SUSTAINABILITY: DOES IT MAKE BOLLARS AND SENSE?

Jennifer Bogart April 2017



## LEADING CEOS SEE SUSTAINABILITY AS A DRIVER FOR SUCCESS

**97%** 



believe that sustainability is important to the **future success** of their business

80%



see demonstrating a commitment to **societal purpose** as a **differentiator** in their industry **79%** 



**Brand, trust and reputation** is driving action on sustainability – the number-one factor

# ADDITIONALLY, 87% OF CEOS SEE THE SDGS AS AN OPPORTUNITY TO RETHINK APPROACHES TO SUSTAINABLE VALUE CREATION



Source: UNGC-Accenture CEO Study, 2016

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### MARKET FORCES ARE CREATING A NEW CONTEXT FOR BUSINESS



CONSTANT CHANGE & IMPACT



NEW BUSINESSES EMERGING

COMPETITION & INNOVATION



**CLIMATE CHANGE** 

URGENCY & NEW SOLUTIONS



RAPID URBANIZATION

SMART CITIES & SMART INFRASTRUCTURE



GROWING WEALTH

POLARIZING INEQUALITY & INSTABILITY



RADICAL TRANSPARENCY

**ETHICS, SOCIAL PURPOSE** 



DEMOGRAPHIC SHIFTS

CHANGING CONSUMERS & DEMANDS

WINDOW OF OPPORTUNITY

for business to 2030: impact, scale and speed

### DIGITAL IS TRANSFORMING THE WORLD WITH SPEED & IMPACT

#### 1. Diffusion Speed and Reach

- -23x higher adoption rate for mobile networks vs. grid electricity in Sub-Saharan Africa
- -90% of world's data created in last two years

#### 2. People Centric

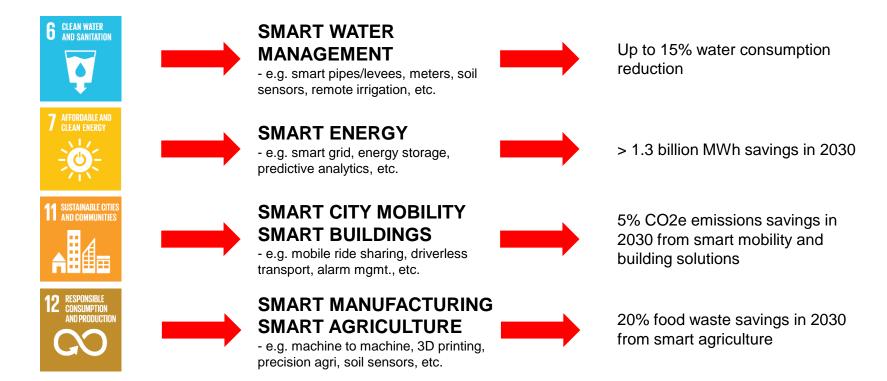
- -100 billion connected devices by 2030
- -three-figure growth rates for wearable health

#### 3. New Business Models

- -326% growth rate for smart watches, taking over market share from Swiss makers
- -100% growth rate for MKopa, delivering solar-based, off-grid lighting solutions



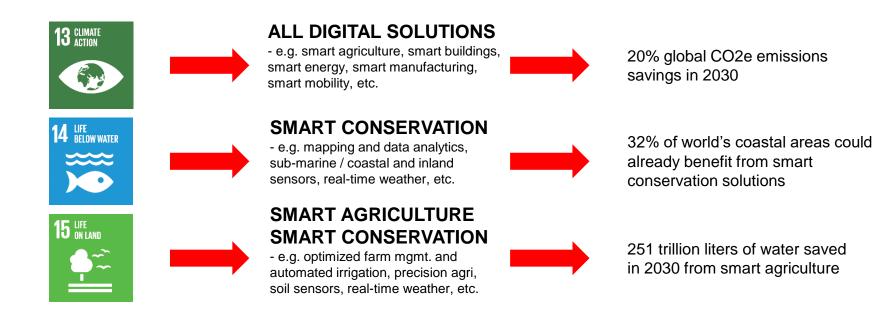
## DIGITAL CAN ACCELERATE PROGRESS FOR PROTECTING THE ENVIRONMENT



Source: GeSI and Accenture Strategy, #SystemTransformation, 2016

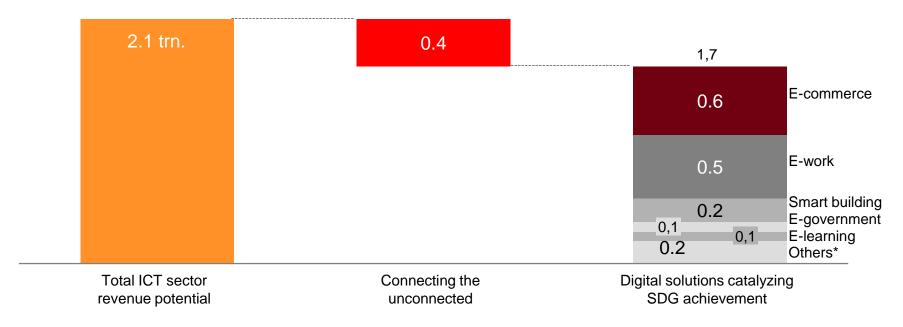
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## DIGITAL CAN ACCELERATE PROGRESS FOR PROTECTING THE ENVIRONMENT



# DIGITAL CAN CATALYZE SUSTAINABLE DEVELOPMENT AND GENERATE \$2.1T IN 2030

ICT sector revenues, US\$ trillion in 2030



<sup>\*</sup> Others include: Connected private transportation, e-banking, e-health, real-time disaster warnings, smart agriculture, smart conservation, smart energy, smart logistics, smart manufacturing, smart police, smart water management, traffic control & optimization Source: GeSI and Accenture Strategy Analysis, 2016

### SUSTAINABILITY PROVIDES A FRAMEWORK FOR BUSINESS VALUE CREATION

#### **GROW REVENUE**

 New products / services, serving new market segments, etc.

#### **BUILD BRAND**

 Positive image through responsible operations, digital responsibility, etc.

#### **REVENUE**





Tires as a service

#### COST





"Beyond the breweries"

### MORE TANGIBLE / SHORTER TERM

SUSTAINABILITY-DRIVEN BUSINESS VALUE CREATION

REDUCE NEGATIVE

INCREASE

POSITIVE

**LESS TANGIBLE / LONGER TERM** 

#### **REDUCE COSTS**

 Better resource efficiency, circular operating models, lower emissions, etc.

#### **MITIGATE RISKS**

 License to operate, compliance through better transparency, traceability, etc.

#### **BRAND**





Electric cars

#### RISK





Renewables

Source: Accenture-WEF, Corporate Disruptors, 2015

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# IN THE JOURNEY TOWARDS SUSTAINABLE BUSINESS, WE SEE COMPANIES MATURE IN 4 STEPS

#### SUSTAINABLE BUSINESS MATURITY CURVE



Risk & Compliance

Business is able to identify and manage critical sustainability issues

Business is able to measure, track and value the impact of their sustainability activities on core business and financial metric Business deploys market-based solutions to address sustainability challenges, delivering business value and sustainability impact at scale

**Growth &** 

**Innovation** 

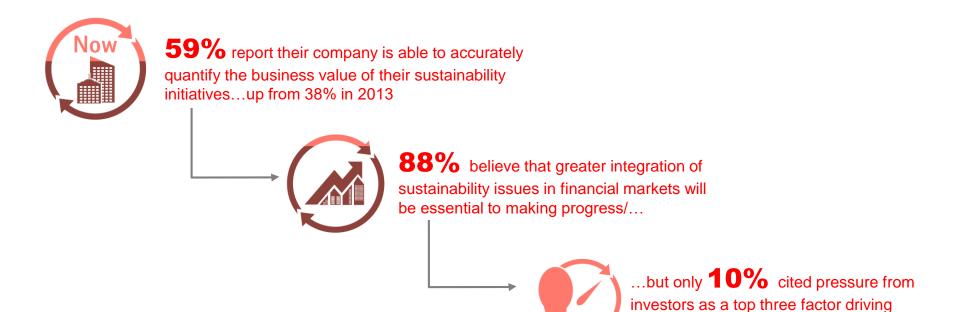
Purpose, Value & Impact

Business recognizes new measures of business success, driving transformational innovation to solve societal challenges while building a profitable enterprise that creates long term value

Creates business value and competitive advantage

Source: UNGC-Accenture CEO Study, 2016 Copyright © 2017 Accenture All rights reserved.

## BUSINESS LEADERS ARE STILL LOOKING FOR WAYS TO MEASURE IMPACT & ALIGN MARKET INCENTIVES



Source: UNGC-Accenture CEO Study, 2016

them to take action on sustainability.

### **ADDITIONAL INFORMATION**

#### **Please visit:**

www.accenture.com/sustainability